



**Washoe County School District**

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**Purchasing Department • 14101 Old Virginia Road • Reno, NV 89521**  
**Phone (775) 850-8025 • Fax (775) 857-3175**

03/18/24

TO: ACCO Engineered Systems  
Rapid Rooter Inc.  
Savage and Son, Inc.

RE: Request for Bid ~ Recommendation of Award (ROA)

For the Request for Bid for District-Wide Cleaning and Snaking of Lines, RFB #89-B-01-24-JB, Washoe County School District's (WCSD) Purchasing Department is recommending award for an initial one (1) year term beginning 04/10/24 and expiring on 04/09/25 to:

**RAPID ROOTER INC.**

A copy of the ROA Tabulation is attached for reference and is also available online at: [Solicitations \(washoeschools.net\)](https://www.washoeschools.net/solicitations)

Pursuant to Nevada Revised Statute (NRS), Chapter 332.068, this memo serves as formal notification that the formal appeal period has commenced and will close on 03/25/24 at 4:30 pm (local time). Submitting appellants are advised to refer to NRS 332.068 and the RFB solicitation document available online at: [Solicitations \(washoeschools.net\)](https://www.washoeschools.net/solicitations) for more instructions on filing a notice of appeal.

The anticipated award of this solicitation is 04/10/24 with the posting and distribution of the official Notice of Award following shortly thereafter.

Please submit any inquiries or questions regarding this ROA memo in writing to: [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net).

Thank you for your interest in doing business with WCSD.

WCSD Purchasing Department

<b>WASHOE COUNTY SCHOOL DISTRICT</b>				
<b>DISTRICT-WIDE CLEANING &amp; SNAKING OF LINES</b>				
<b>SOLICITATION #: 89-B-01-24-JB</b>				
<b>RECOMMENDATION OF AWARD - ROA TABULATION</b>				
<b>ITEM EVALUATION KEY:</b>				
<b>R.A.B.</b> REJECT ALL BIDS	<b>D.M.O.</b> DECLINED MINIMUM ORDER			
<b>I.S.</b> INSUFFICIENT SPECS	<b>NO SPEC.</b> NO SPECIFICATIONS			
<b>N.C.</b> NO CHARGE	<b>NO SUB.</b> NO SUBSTITUTIONS ALLOWED			
<b>S.R.L</b> SAMPLE RECEIVED LATE	<b>S.R.</b> SAMPLE REJECTED			
<b>N.L.A</b> NO LONGER AVAILABLE	<b>N.S.R.</b> NO SAMPLE RECEIVED			
<b>N.A.S.</b> NOT AS SPECIFIED				
<b>N.B.</b> NO BID	<b>*</b> RECOMMENDED FOR AWARD			
<b>N.C.</b> NO CHARGE	<b>**</b> TIED / CHOSEN BY LOTTERY			
<b>BUYER HAS REVIEWED AND APPROVED:</b>				
		<b>DATE:</b>		
<b>SURETY REQUIRED: NO</b>				
<b>APPEAL WINDOW CLOSING AT 4:30 PM (LOCAL TIME) ON: MARCH 25, 2024</b>				
<b>BASIS OF AWARD:</b> PER SECTION 33.1, It is the intent of WCSD to award this BID to one (1) Bidder on an ALL OR NOTHING basis to the lowest responsive and responsible Bidder(s) whose submission(s) meet all terms, conditions, and specifications of this solicitation.				
<b>SUMMARY OF RESULTS AND TOTAL COST REPORT</b>				
<b>VENDOR NAME</b>	<b>TOTAL BID PRICE</b>	<b>R.O.A.</b>		
ACCO Engineered Systems	\$150,788.00			
<b>Rapid Rooter Inc.</b>	<b>\$115,840.00</b>	<b>*</b>		
Savage and Son, Inc.	\$128,756.00			
<b>ESTIMATED TOTAL CONTRACT VALUE =</b>			<b>\$115,840.00</b>	
<b>ITEM #1:</b> Cleaning and snaking of drains and sewer lines with hand or electric snake or power auger. To include one (1) person with truck. <b>Awarded vendor must respond within one (1) hour of WCSD notifying vendor of need for service.</b>				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	700	\$ 129.00	\$ 90,300.00	
<b>Rapid Rooter Inc.</b>	<b>700</b>	<b>\$ 80.00</b>	<b>\$ 56,000.00</b>	<b>*</b>
Savage and Son, Inc.	700	\$ 107.00	\$ 74,900.00	
<b>ITEM #2:</b> Additional person - must be approved by WCSD Housekeeping department prior to the start of job.				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	200	\$ 129.00	\$ 25,800.00	
<b>Rapid Rooter Inc.</b>	<b>200</b>	<b>\$ 80.00</b>	<b>\$ 16,000.00</b>	<b>*</b>
Savage and Son, Inc.	200	\$ 70.00	\$ 14,000.00	
<b>ITEM #3:</b> High-Pressure Water Jetting				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	100	\$ 129.00	\$ 12,900.00	
<b>Rapid Rooter Inc.</b>	<b>100</b>	<b>\$ 200.00</b>	<b>\$ 20,000.00</b>	<b>*</b>
Savage and Son, Inc.	100	\$ 185.00	\$ 18,500.00	
<b>ITEM #4:</b> Camera services that may be required upon the request of WCSD Housekeeping Department. The vendor must provide an HD video via a link with accurate locating that includes depth, tracking to Facilities Management Department within 24 hours of work being completed.				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	100	\$ 142.00	\$ 14,200.00	
<b>Rapid Rooter Inc.</b>	<b>100</b>	<b>\$ 200.00</b>	<b>\$ 20,000.00</b>	<b>*</b>
Savage and Son, Inc.	100	\$ 150.00	\$ 15,000.00	
<b>ITEM #5:</b> Worker Hourly Repair Rate				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	8	\$ 129.00	\$ 1,032.00	
<b>Rapid Rooter Inc.</b>	<b>8</b>	<b>\$ 80.00</b>	<b>\$ 640.00</b>	<b>*</b>
Savage and Son, Inc.	8	\$ 107.00	\$ 856.00	
<b>ITEM #6:</b> Supervisor Hourly Repair Rate				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	8	\$ 142.00	\$ 1,136.00	
<b>Rapid Rooter Inc.</b>	<b>8</b>	<b>\$ 80.00</b>	<b>\$ 640.00</b>	<b>*</b>
Savage and Son, Inc.	8	\$ 120.00	\$ 960.00	
<b>ITEM #7:</b> Overtime Worker Hourly Rate				
<b>VENDOR NAME</b>	<b>ESTIMATED HOURS</b>	<b>HOURLY RATE</b>	<b>EXT. PRICE</b>	<b>ITEM EVALUATION KEY</b>
ACCO Engineered Systems	8	\$ 193.50	\$ 1,548.00	
<b>Rapid Rooter Inc.</b>	<b>8</b>	<b>\$ 120.00</b>	<b>\$ 960.00</b>	<b>*</b>
Savage and Son, Inc.	8	\$ 160.00	\$ 1,280.00	

ITEM #8: Overtime Supervisor Hourly Rate				
VENDOR NAME	ESTIMATED HOURS	HOURLY RATE	EXT. PRICE	ITEM EVALUATION KEY
ACCO Engineered Systems	8	\$ 213.00	\$ 1,704.00	
Rapid Rooter Inc.	8	\$ 120.00	\$ 960.00	
Savage and Son, Inc.	8	\$ 180.00	\$ 1,440.00	
ITEM #9: Emergency Worker Hourly Rate				
VENDOR NAME	ESTIMATED HOURS	HOURLY RATE	EXT. PRICE	ITEM EVALUATION KEY
ACCO Engineered Systems	4	\$ 258.00	\$ 1,032.00	
Rapid Rooter Inc.	4	\$ 80.00	\$ 320.00	*
Savage and Son, Inc.	4	\$ 215.00	\$ 860.00	
ITEM #10: Emergency Supervisor Hourly Rate				
VENDOR NAME	ESTIMATED HOURS	HOURLY RATE	EXT. PRICE	ITEM EVALUATION KEY
ACCO Engineered Systems	4	\$ 284.00	\$ 1,136.00	
Rapid Rooter Inc.	4	\$ 80.00	\$ 320.00	*
Savage and Son, Inc.	4	\$ 240.00	\$ 960.00	
ITEM #11: Material Mark-up Percentage				
VENDOR NAME	MARK UP PERCENTAGE			ITEM EVALUATION KEY
ACCO Engineered Systems	20%			
Rapid Rooter Inc.	25%			*
Savage and Son, Inc.	15%			
ITEM #12: Minimum Billing				
VENDOR NAME	MINIMUM BILLING CHARGE			ITEM EVALUATION KEY
ACCO Engineered Systems	\$ 516.00			
Rapid Rooter Inc.	\$ -			*
Savage and Son, Inc.	\$ -			
Outlying Area Trip Charges				
ITEM #13: Incline Village				
VENDOR NAME	ROUND TRIP CHARGE			ITEM EVALUATION KEY
ACCO Engineered Systems	\$254.00			
Rapid Rooter Inc.	\$160.00			*
Savage and Son, Inc.	\$120.00			
ITEM #14: Cold Springs				
VENDOR NAME	ROUND TRIP CHARGE			ITEM EVALUATION KEY
ACCO Engineered Systems	\$127.00			
Rapid Rooter Inc.	\$160.00			*
Savage and Son, Inc.	\$90.00			
ITEM #15: Wadsworth				
VENDOR NAME	ROUND TRIP CHARGE			ITEM EVALUATION KEY
ACCO Engineered Systems	\$127.00			
Rapid Rooter Inc.	\$160.00			*
Savage and Son, Inc.	\$400.00			
ITEM #16: Gerlach				
VENDOR NAME	ROUND TRIP CHARGE			ITEM EVALUATION KEY
ACCO Engineered Systems	\$381.00			
Rapid Rooter Inc.	\$320.00			*
Savage and Son, Inc.	\$400.00			