



## **REQUEST FOR FORMAL QUOTE (RFQ) – SERVICES**

### **Washoe County School District**

Purchasing Department

14101 Old Virginia Road, Room 0

Reno, Nevada 89521-0106

Phone: (775) 850-8025

Monday – Friday 8:00 am to 4:30 pm (excluding holidays)

Email: [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net)

Facilitating Buyer: Melissa Lewis

### **SOLICITATION TITLE: DISTRICT-WIDE PEST MANAGEMENT SERVICES**

**SOLICITATION #:** 70-QF-11-25-ML

**PUBLISH DATE:** January 10, 2025

**SUBMISSION DUE DATE/TIME:** February 07, 2025, AT 10:00 A.M. (LOCAL TIME)

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Washoe County School District (WCSD) is soliciting for certain **SERVICES**, identified on the **EXHIBIT C – PRICE SCHEDULE FORM** related to this solicitation in accordance with all defined Terms, Conditions, and Specifications in this document.

RFQ submissions must be submitted on the **REQUIRED FORMS** (refer to page 7) specific to this solicitation and emailed directly to: [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net) or received in a sealed envelope for award consideration. All **REQUIRED FORMS** for this RFQ are available online at <https://solicitations.washoeschools.net/Purchasing>.

RFQ submissions that are received at any point of time in the RFQ process (e.g., withdrawal and/or resubmitting for updated pricing) verbally, via fax, by any other email other than [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net), or outside of a sealed envelope will be **REJECTED** in its entirety. Submissions may be withdrawn by written notification delivered via US Mail or by email to: [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net) provided that such notice is received before the Submission Due Date/Time.

ALL questions/inquiries regarding this RFQ are due no later than 4:30 pm (local time) on January 21, 2025, and are to be submitted to the Purchasing Department via e-mail to: [solicitations@washoeschools.net](mailto:solicitations@washoeschools.net) or submitted directly on the Solicitations website (<https://solicitations.washoeschools.net/Purchasing>). Questions, inquiries, clarifications, and/or any RFQ clarifications will be answered via an Addendum and will be made available to all interested Vendors.

**AUTHORIZED SIGNATURES:** WCSD only accepts signatures done manually (also known as a “wet” signature) or certified electronic digital signatures. Non-certified electronic digital signatures will NOT be accepted. A typed signature, even in a cursive font, does NOT meet the requirements of an official digital signature. A digital signature must be accompanied by a certified digital stamp issued through programs like Adobe Acrobat DC, DocuSign, or other similar programs that produce a digital stamp certifying the electronic digital signature. Signatures on the **REQUIRED FORMS** that do not meet these requirements will NOT be accepted and may cause the RFQ submission to be deemed “Non-Responsive” and cause for rejection. If there are any questions about this requirement, please submit a question by the questions/inquires deadline noted above, so that it can be answered before the RFQ submission due date/time.

- ❖ **If EXHIBIT A - SIGNATURE PAGE which is a REQUIRED FORM is submitted without a valid, authorized signature, the submission will be rejected in its entirety.**

*The Facilitating Buyer for this solicitation is named above. Interested Vendors may NOT contact anyone else regarding this solicitation. Interested Vendors contacting any other individual including, but not limited to, WCSD staff, officials, evaluation committee members, or Board of Trustees may be disqualified from award consideration.*

**TERMS, CONDITIONS, AND SPECIFICATIONS**

1. **REQUIRED FORMS:** The REQUIRED FORMS specific to this solicitation (refer to Page 5) are available on the Solicitations website at: <https://solicitations.washoeschools.net/Purchasing>. All REQUIRED FORMS must be completed, signed (if applicable), and included in RFQ submissions for the submissions to be deemed valid. If **EXHIBIT A – SIGNATURE PAGE** which is a REQUIRED FORM is submitted without an authorized signature the submission will be rejected in its entirety. The REQUIRED FORMS which are available for download at <https://solicitations.washoeschools.net/Purchasing> are "Secured Documents" therefore, any interested party must be a registered user of the website to access these forms. All accepted RFQ submissions and accompanying documentation become the property of WCSD and will not be returned.

A completed and signed **EXHIBIT B – VENDOR/CONTRACTOR (EMPLOYEE) PUBLIC DISCLOSURE FORM** is a REQUIRED FORM and is available for download at <https://solicitations.washoeschools.net/Purchasing>. Failure to submit a completed and signed EXHIBIT B – VENDOR/CONTRACTOR (EMPLOYEE) PUBLIC DISCLOSURE FORM with the quote submission may be grounds for disqualifying the quote submission from evaluation and award consideration.

2. **LATE RFQ SUBMISSIONS:** RFQ submissions received after the due date and time will not be accepted. WCSD reserves the right to reject any RFQ submission that is not in compliance with all prescribed public procedures and requirements and to reject for good cause any or all RFQ submissions upon finding that it is in WCSD's best interest to do so. If the late RFQ submission arrives via carrier, the Vendor will be given an option on how to have it returned, as rejected, at the Vendor's own cost.
3. **CONTRACT TERM:** The Vendor will receive a WCSD Purchase Order (PO) and the Terms, Conditions, and Specifications are hereby incorporated herein by reference (Contract). The Initial Term of the Contract is for one (1) year from the date of award with four (4) additional one-year renewals, providing the Terms, Conditions, and Specifications of the awarded contract remain unchanged. WCSD reserves the right to terminate this Contract in whole or in part upon providing the Vendor at least thirty (30) days written notice.
4. **PRICE ADJUSTMENT AND COST ESCALATION:** WCSD will allow for a price increase or decrease after six (6) months of the Initial Term or any renewal term. Any such price increase or decrease will be based on the current Consumer Price Index (CPI) as reported by the U.S. Bureau of Labor Statistics online at: [www.bls.gov/cpi](http://www.bls.gov/cpi). Only the percentage change, whether it is an increase or decrease, between the then-current price and the CPI change for the applicable time period will be granted.
5. **QUANTITIES:** WCSD anticipates procuring the quantities listed on the **EXHIBIT C – PRICE SCHEDULE FORM**; however, WCSD's requirements may change before issuing a PO, and WCSD reserves the right to increase or decrease quantities at its discretion.
6. **PCARD ACCEPTANCE, INVOICING, AND PAYMENT:** The awarded Vendor(s) must allow for WCSD Procurement Card (PCard) purchases/orders/transactions and must issue a separate invoice for each order processed. Invoices are to be issued when the orders have been delivered and received by WCSD, not upon receipt of the order or before. WCSD's payment terms are NET 30 after receipt of the order by WCSD. WCSD reserves the right to not pre-pay for product(s). WCSD is tax-exempt and does not pay state/local taxes, interest, or late fees.
7. **PRODUCT SPECIFICATIONS:** If applicable to providing the requested SERVICES includes certain products, product specifications listed on **EXHIBIT C – PRICE SCHEDULE FORM** may reflect items of known quality and are acceptable to WCSD. If the item's specification indicates "SUBSTITUTES" or "AS EQUAL," the Vendor may offer an item other than what has been specified if the item offered is equal in general style, type, quality, workmanship, the economy of operation, performance, characteristics, and suitability for the purpose intended. The Vendor must identify the name brand offered, provide descriptive literature, and be prepared to provide if requested for evaluation purposes. Failure to provide adequate descriptive literature may be a reason for WCSD to declare the Vendor as "Non-Responsive" and that specific item or the submission in its entirety not considered for award evaluation. If there is any doubt by WCSD as to the general style, type, quality, workmanship, the economy of

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operation, performance, characteristics, and suitability for the purpose intended, the non-specified product may be rejected in favor of another offer to provide the product specified.

- 8. SHIPPING, DELIVERY, AND HAZARDOUS MATERIALS:** If applicable to providing the requested SERVICES includes certain products, the price quoted for each line item shall include all shipping and handling charges to the F.O.B. Destination listed on the PO. POs issued are for prompt or immediate shipment of the products contained thereon. Unless otherwise specified, delivery will be made not later than thirty (30) calendar days after receipt of the order (ARO). WCDSD reserves the right to cancel any order without fees or legal ramifications if not filled within the required time. The PO number must appear on all invoices, packing lists, packages, shipping notices, and correspondence. All shipments of hazardous material must be accompanied by Safety Data Sheets (SDS). WCDSD reserves the right to cancel any order without fees or legal ramifications if not filled within the required time. Failure for awarded Vendor(s) to deliver within the time specified may be grounds for considering the Vendor(s) as "Non-Responsive" and/or "Non-Responsible." In addition, WCDSD reserves the right to terminate the Contract with any awarded Vendor(s) and reject future RFQ submissions for a period of up to twelve (12) months on the basis that the Vendor(s) is deemed to be "Non-Responsive" and/or "Non-Responsible."
- 9. INSTALLATION/SET-UP (NON-PENETRATION):** If the specifications of any line item on **EXHIBIT C – PRICE SCHEDULE FORM** state "to be installed at site (non-penetration)" or "set in position (non-penetration)," it is WCDSD's intent that the quoted price will cover all costs thereof. The Vendor must furnish all equipment, materials, and labor to complete the installation/set-up as the manufacturer specified for the proper use of such item and in a manner satisfactory to WCDSD. Vendor shall comply strictly with the specifications and recommendations of that manufacturer as to the installation/set-up and/or application of that particular item. Vendor shall leave the work area clean and free of all discarded packaging and any debris created by the installation/set-up and shall make good to the satisfaction of WCDSD.
- 10. AWARD CONSIDERATION:** WCDSD reserves the right to award this RFQ in whole or in part, by item, group of items, or by a section where such action would serve WCDSD's best interest. RFQs identified exclusively based on "ALL OR NOTHING" will be excluded from this provision. In the event of a tie, the low quote shall be determined by extending prices out to the third decimal. If a tie still exists, the award shall be determined by lottery.
- 11. BASIS OF AWARD:** WCDSD's intent is to award up to three (3) Vendors for the outlined services in Exhibit C – Price Schedule. The award will be based on pricing identified in Exhibit C Price Schedule, to the lowest bid that offers maximum coverage. WCDSD reserves the right to award any lines that are not covered to alternate vendors.
- Except for solicitation awards made on the basis of "ALL OR NOTHING", WCDSD reserves the right to award in whole or in part, by item, group of items, or by section where such action would serve WCDSD's best interest.
- 12. CERTIFICATES OF INSURANCE LIABILITY:** The awarded Vendor(s) shall not provide any services and products (if required) under this RFQ until satisfactory proof of all required insurance certificates and supporting documentation has been approved by WCDSD's Purchasing Department. All documentation must be submitted to the Purchasing Department via email or by US Mail to:
- Email: [purchasing@washoeschools.net](mailto:purchasing@washoeschools.net)
- Washoe County School District  
Purchasing Department  
14101 Old Virginia Road, Room 0  
Reno, Nevada 89521
- 13. REQUIRED INSURANCE COVERAGE AND VERIFICATION:** The awarded Vendor shall, at the awarded Vendor's sole expense, procure, maintain, and keep in force for the duration of the Contract insurance conforming to the minimum limits as specified in this RFQ. The awarded Vendor shall provide to WCDSD a Certificate of Insurance (COI) Form with Additional Insured Endorsement(s) affecting the coverage required. The Authorized Insurer(s) of the awarded Vendor and/or subsequent insurance company(s) issuing the policy(s)

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shall have no recourse against WCSD for payment of any premiums, costs, or assessments under any form of policy. The awarded Vendor's Authorized Insurer(s) shall have no right of recovery or subrogation against WCSD. The required insurance shall be in effect before any services rendered and/or products procured from the awarded Vendor by WCSD and shall continue in force as appropriate based on the then-current Contract term. The "ACORD 25 Certificate of Insurance Form" or a substantially similar form must be submitted by the awarded Vendor to WCSD to prove the insurance policies and coverages required.

The COI must be signed by a person authorized to bind coverage on the behalf of the awarded Vendor. The COI must name WCSD as the "CERTIFICATE HOLDER" as follows:

*Washoe County School District  
Attn: Purchasing Department  
425 E. Ninth Street  
Reno, Nevada 89512-0106*

To substantiate the requirement of WCSD to be named as an "ADDITIONAL INSURED," the COI's "Description of Operations/Locations/Vehicles" section shall state the following:

*WCSD, its officers, employees, and volunteers are to be named as an "Additional Insured" on the awarded Vendor's general liability. The coverages shall contain no special limitations on the scope of protection afforded to WCSD, its officers, employees, agents, or volunteers.*

The awarded Vendor shall also provide Additional Insured Endorsement documentation affecting the coverage required. The COI shall state that if any of the described policies are canceled before the expiration date thereof, notice will be delivered following the policy provisions. Furthermore, each insurance policy shall not be suspended, voided, canceled, or non-renewed by either the awarded Vendor or the authorized Insurer without a replacement COI being provided to WCSD during the life of the Contract. Upon renewal of the policies listed, awarded Vendor, or authorized Insurer(s) shall furnish WCSD with replacement certificates.

The awarded Vendor's insurance coverage shall be the primary insurance. Any insurance or self-insurance maintained by WCSD, its officers, employees, agents, or volunteers shall be more than the awarded Vendor's insurance and shall not contribute to it in any way. Any failure of the awarded Vendor to comply with the reporting provisions of the policies shall not affect coverage provided to WCSD, its officers, employees, agents, or volunteers.

**14. INSURANCE LIMITS:**

**GENERAL LIABILITY INSURANCE**

During any term of this Contract, the awarded Vendor shall maintain comprehensive General Liability Insurance with the following coverages through an insurance carrier(s) licensed to do business in the State of Nevada and having a current A.M. Best rating of A-:VII or better and approved by WCSD: (A) Premises-Operations; (B) Independent Contractor's Protection; (C) Products and Completed Operations; (D) Broad Form Property Damage; (E) Personal Injury (with Employee Exclusion deleted); (F) Blanket Contractual Liability; and (G) Property Damage Liability. Limits shall be equal to the amount carried by the successful Vendor and shall not be less than one million dollars (\$1,000,000) per occurrence combined with single limits with no less than two million dollars (\$2,000,000) aggregate.

**AUTOMOBILE LIABILITY INSURANCE**

During any term of this Contract, the awarded Vendor shall maintain comprehensive Automobile Liability Insurance to include all owned autos, non-owned autos, and hired autos coverage through an insurance carrier(s) licensed to do business in the State of Nevada and having current A.M. Best rating of A-: VII or better and approved by WCSD. Limits shall be equal to the amount carried by the awarded Vendor and shall not be less than one million dollars (\$1,000,000) per occurrence.

**WORKERS' COMPENSATION INSURANCE**

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During any term of this Contract, the awarded Vendor shall have Workers' Compensation coverage as required by law for the duration of the Contract to include Employer's Liability Coverage (noted at Statutory Limits) with a minimum limit of one million dollars (\$1,000,000).

**PROFESSIONAL LIABILITY INSURANCE**

If applicable to the Contract, during the term of this Contract, the awarded Vendor shall maintain Professional Liability Insurance (Errors and Omissions) with minimum limits of at least one million dollars (\$1,000,000) per occurrence. The insurance required above may be proved under primary policies or by a combination of primary and excess policies. Professional Liability is not covered under additional Umbrella Liability coverage.

**15. PRODUCT INFORMATION AND SAFETY DATA SHEETS:** If applicable to providing the requested SERVICES includes certain products, Vendors must identify the brand/manufacture of the product being quoted and a model/stock number (if applicable) even if the item being quoted is "AS SPECIFIED". Failure to do so may result in rendering that quoted item "NOT AS SPECIFIED" (NAS). All RFQ submissions must have complete specifications, including the brand/manufacture, and model/stock number (if applicable) if quoting a "SUBSTITUTE" or "AS EQUAL". Failure to submit complete specifications may be cause for rejection of the entire RFQ submission or rejection of the quoted item(s). All Vendors quoting on hazardous materials must submit a Safety Data Sheet (SDS) on each related item. If applicable to this RFQ, when submitting SDS sheets, Vendors should identify each one with WCSD's seven-digit stock number that is identified on **EXHIBIT C – PRICE SCHEDULE/SPECIFICATION FORM** (Example: WCSD #571/2450).

**16. USAGE REPORT:** When requested by WCSD, the awarded Vendor(s) will be responsible for compiling usage reports for any time period covered under this contract including, but not limited to product/service name, description, quantities ordered, invoice number, and invoiced pricing. Usage reports are to be received within seventy-two (72) hours of request and sent via email to [purchasing@washoeschools.net](mailto:purchasing@washoeschools.net) noting in the email "Subject" line the following: **USAGE REPORT FOR RFQ #70-QF-11-25-ML**

**17. WARRANTY:** Vendors are to provide information regarding any relevant manufacturer's warranty for any product(s) being quoted. If the cost of a warranty is separate from the total quoted item price, Vendors must provide the pricing of the warranty on **EXHIBIT C – PRICE SCHEDULE FORM**, if applicable. Vendors are responsible for providing details about the manufacturer's warranty with the quote submission. This should include the commencement and duration of the warranty, what parts and repairs are covered under the warranty, and the process for filing a claim under the warranty.

**18. SCOPE OF WORK:** The Washoe County School District (WCSD) is seeking district-wide pest management services to include, but not limited to flying insects, ants, birds, wild animals, and rodents. As part of these services, the awarded Vendor(s) are required to use bait stations and other non-gaseous methods for pest control.

**19. FREQUENCY OF SERVICES:** Services will be determined by the Housekeeping Department for each site, services can be requested on a Monthly, Bi-monthly, and Quarterly or as needed basis. All services must include unlimited visits for call backs and/or additional request for service to the sites between normal service dates. All call backs, additional requests and/or special requests must be done within 24 hours of receiving the request.

**20. RESPONSE TIME:** Awarded Bidders shall be on-site in response to non-emergency calls during the business hours of 7:30 a.m. through 4:30 p.m., Monday through Friday, on the next business day after notification.

Awarded Bidders shall be on-site in response to emergency calls during business hours of 7:30 a.m. through 4:30 p.m., within one (1) hour after notification of the emergency by WCSD's Facilities Management Department.

Awarded Bidders shall be on site in response to after-hour calls between the hours of 4:30 p.m. through 7:30 a.m., including weekends and on WCSD recognized holidays, within two (2) hours of notification by WCSD's Facilities Management Department.

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No work shall be done on weekends or WCSD recognized holidays unless specifically authorized by WCSD's Facilities Management Department.

It is the expectation of WCSD that the awarded Bidders will respond to emails within one (1) business day.

Failure to deliver within the time specified may be grounds for considering a Bidder as "non-responsive". This may be grounds for termination of an existing contract(s) and/or order(s) and rejection of future bid submissions on the basis that the Bidder was determined to be "non-responsive" and/or "non-responsible."

**21. BAIT STATIONS:** When bait stations are warranted, the following requirements must be adhered to:

- The awarded Vendor(s) is responsible for properly labeling bait stations with the vendor's information.
- WCSD's Housekeeping Department will provide the site maps to the vendors.
- Using the site maps provided by WCSD, the awarded Vendor(s) must clearly mark and provide the Site Facility Coordinator with the locations of the bait stations, traps, or pest control devices .
- After the bait stations, traps, or pest control device's locations are mapped, any relocations, removals, or additions of stations require the generation of a new map. This updated map must be left at the site for the Site Facility Coordinator (SFC).

**22. CERTIFIED APPLICATORS:** As an educational institution, WCSD prioritizes the use of environmentally safe products and chemicals. Application times will be scheduled to minimize disruption to the educational process.

All applications of any pesticides/herbicides must be performed by a Pest Management Technician recognized by the Nevada Department of Agriculture as a Certified Pesticide Applicator.

**23. REPORTING AND DOCUMENTATION:** Anytime a pesticide/herbicide is used on WCSD property by the Awarded Vendor(s), a Nevada Department of Agriculture Pesticide Use Report needs to be completed and emailed or faxed to 775-851-5696 within ten (10) days to Housekeeping, Attn. Housekeeping Secretary.

All vendors submitting a quote must provide Safety Data Sheets (SDS) for each chemical being used District Wide. The awarded Vendor(s) must provide updated SDS sheets to WCSD Facilities/Housekeeping Department when new chemicals are used at any site.

Before any pesticide/herbicide can be used on District property, the Housekeeping Department must be notified 48 hours in advance.

**24. HANTAVIRUS CLEANUP** Service calls to control Voles and Rodentia families may include possible hantavirus clean-up per Center for Disease Control (CDC) as well as the Washoe County Health Department and any other city, county or state requirements and are to be covered for thirty (30) days from original documented service.

*This would also include removal of dead rodents. This would only take effect if the Hantavirus reappeared in the Washoe County area.*

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❖ **ALL REQUIRED FORMS SPECIFIC TO THIS SOLICITATION (LISTED BELOW) ARE AVAILABLE ON WCSD'S PURCHASING (NON-CAPITAL) SOLICITATIONS WEBSITE AT:**  
<https://solicitations.washoeschools.net/Purchasing>.



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❖ **EXHIBIT A – SIGNATURE PAGE (REQUIRED FORM)**

**If the SIGNATURE PAGE which is a REQUIRED FORM is submitted without an authorized signature, the submission will be rejected in its entirety.**

❖ **EXHIBIT B – VENDOR/CONTRACTOR PUBLIC DISCLOSURE FORM (REQUIRED FORM)**

❖ **EXHIBIT C – PRICE SCHEDULE FORM (REQUIRED FORM)**

❖ **EXHIBIT D – PERSONNEL SAFETY CHECK APPLICATION**

**\*\*\*\*\* END OF RFQ GENERAL TERMS, AND SPECIFICATIONS \*\*\*\*\***